FIIB Information Deck 2026

Connecting FIIB's Role-Ready MBA Graduates with Your Organization's Talent Requirements

AACSB ACCREDITED

Joins the **top 6% of business schools globally** and the **top 1% in India**.

AICTE-approved, advancing FIIB's commitment to industry-relevant management education

NBA-accredited, reaffirming FIIB's benchmarked academic quality and rigour

Strengthening FIIB's academic stature within India's higher-education ecosystem

edamba

Linking FIIB with leading European doctoral and management education networks

Great Place To Work. Certified

One of India's only three higher-ed institutions in the Top 100 Workplaces for Women

Introducing FIIB

An AACSB-accredited business school building careers through structured, industry-integrated learning

- **AACSB Accredited** — among the top ~6% of business schools globally
- Guided by an **Academic & Business Advisory Council of distinguished industry and academic leaders** from institutions such as IIMs, IITs, Stanford GSB, Carnegie Mellon, and Henley Business School, and organizations including Fractal Analytics, Waterbridge Ventures, EY, Morgan Stanley, and the International Finance Corporation
- Located in **Delhi NCR** — India's largest corporate ecosystem of consulting firms, global corporations, financial institutions & startups
- **Structured industry engagement** through corporate mentoring, live projects with companies, alumni career guidance, and practitioner-led learning
- Curriculum continuously updated to reflect **emerging industry capabilities and evolving business contexts**
- **Experiential learning and industry certifications** are embedded within the academic journey
- Focus on **analytical thinking, leadership, and adaptability** amongst students
- **600+ students** and a growing recruiter ecosystem across consulting, BFSI, technology, analytics, and emerging sectors
- A broader academic ecosystem, including **Executive Education Programs and a Doctoral-level Fellow Programme in Management** for working professionals

Education Excellence Awards '26

FIIB Among India's Top MBA Colleges for Placements & Employability — **ET Now Business Conclave & Awards 2026**

PRME CHAMPION 2026 – 2027

Recognised globally as a **PRME Champion** for responsible management education

BUSINESS GRADUATES ASSOCIATION MEMBER

AMBA & BGA Excellence Award 2026 High Commendation for **FIIB's Employability Development (#B-Involved program);** 2025 for **Culture, Diversity & Inclusion (#*BalancingforBetter*)**

MBA UNIVERSE.COM INDIA'S NO.1 MBA PORTAL

Ranked among India's **Top 10 AI-focused MBA institutions**

The Talent Gap Across Levels

Organizations today face capability gaps at every stage of the talent pipeline

Entry-Level Talent

Early Careers

MBA / PGDM hiring

What companies need

- ✔ Role-ready graduates with applied skills, not just degrees
- ✔ Strong analytical thinking, communication, and adaptability
- ✔ Ability to contribute from day one

The gap

- ☐ Graduates lack practical exposure and business context
- ☐ Limited readiness for real-world problem solving

Mid-Senior Level Talent

Emerging Managers

Executive Education / Upskilling

What companies need

- ✔ Manager Leaders who can lead teams and drive outcomes
- ✔ Capability to work with data, technology, and AI tools
- ✔ Cross-functional thinking and business judgment

The gap

- ☐ Strong executors but limited strategic capability
- ☐ Skill gaps in analytics, digital, and decision-making under uncertainty

Senior-Level Talent

Strategic Leaders

EFPM / Doctoral-level engagement

What companies need

- ✔ Leaders who can solve complex, ambiguous problems
- ✔ Ability to integrate research, data, and strategy
- ✔ Thought leadership and long-term organizational thinking

The gap

- ☐ Limited ability to translate experience into structured insight
- ☐ Lack of exposure to rigorous frameworks and research-backed thinking

The talent challenge is not at one level — it exists across the entire talent pipeline.

FIIB addresses these gaps through a multi-level talent development ecosystem:

PGDM Programs
→ Industry-ready early career talent

Executive Education
→ Capability building for managers

EFPM / Doctoral Programs
→ Strategic thinking for senior leaders

FIIB as a Living Industry Lab

Industry partners engage with FIIB across the entire student journey — from curriculum design to final recruitment

600+ Industry Experts Engaged | **50+** CXO Interactions/Year | **45+** Visiting Faculty (Full Courses) | **100+** Live Projects/Year | **20+** Industry Visits per term

Select Industry Leaders As Advisors



Dr. Radhika Shrivastava
Henley Business School (UK) | IIM-B | Tufts University (US) World Bank | Deloitte Consulting



Manish Kheterpal
Stanford GSB | IIT Delhi Actis Partners | Providence Equity Partners | WaterBridge Ventures



Amitabh Jhingan
Partner, EY Parthenon | Co-Chair FICCI K12



Saurabh Mittal
Ex-CMO, Fractal Analytics | Oxford & IIT Delhi Alumni

Select Academic Leaders as Advisors



Dr. Furqan Qamar
Former Secy General, AIU



Prof. M.S. Balaji
RMIT Australia



Prof. Sanjeev Prashar
IIM Raipur



Prof. Sudhir K. Jain
IIT Delhi

Select mentors for students:

- Anoushka Panwar — EgonZehnder
- Charanjit Singh — genpact
- Mohit Kharbanda — BCG
- Ratul Moitra — WNS
- Sahil Tiwary — Sony SAB
- Ankur Saxena — Disney+ Hotstar
- Shiv Kumar — L'Oréal
- Vertika Vaish — Bata
- Fabrizio (Leonardo) Cilli — Stamicarbon
- Shikha Gulati — Razorpay
- Sandip Jaine — Yokohama
- Amit Mutreja — HexaHealth

Our Experiential Learning & Evaluation Partners include professionals from:

Bajaj Allianz | Amul | Exide | upGrad | Sharekhan | HCLTech | Aditya Birla Group | Axis Bank | digit Insurance | HDFC Bank | Tata Steel | Sunstone | JK Tyre | Tech Mahindra | Aditya Birla Capital | HDFC Life | Edelweiss | infoedge | homefirst | jaro education | Bata | Dabur | Saint-Gobain

Our regular Recruitment partners include:

Federal Bank | IDBI Bank | Flipkart | kotak Mahindra Bank | Hindustan Unilever Limited | Piramal | Hawkins | genpact | zomato | ICICI Lombard | make my trip | wipro | Deloitte. | Grant Thornton | Patanjali | Somany | Yes Bank | Ummeed Housing Finance | asianpaints | eazydiner | H&M

Career Pathways & Role Readiness at FIIB MBA Programs

At FIIB, career pathways are not academic tracks — they are structured capability journeys leading to real roles.

Marketing & Growth

Business Development | Marketing Communications

Students are trained to:

- ✔ Design and execute go-to-market strategies that drive measurable growth
- ✔ Manage digital campaigns with clear ROI metrics (CAC, conversion, retention)
- ✔ Translate customer data into segmentation, targeting, and positioning strategies
- ✔ Build and manage sales pipelines across channels and distribution networks
- ✔ Develop brand and communication strategies aligned with business objectives

Tools & Exposure:

Google Analytics | Zoho CRM | Tableau | Excel | SEM Rush | Higgsfield | Canva | Figma | Hubspot | Meta Ads | HootSuite

Projects:

- GTM strategy for D2C brand entering new city
- Customer segmentation using 10,000+ transaction dataset
- Funnel optimization for an e-commerce campaign

Some of our hiring companies:

Finance & Financial Markets

Financial Research | Corporate Finance | Banking Operations

Students are trained to:

- ✔ Conduct financial analysis & valuation
- ✔ Build financial models & forecasts
- ✔ Analyze investment opportunities & risk
- ✔ Understand capital markets & banking ops
- ✔ Support corporate finance decisions

Tools & Exposure:

Bloomberg Terminal| Python | Tableau | Power BI | SQL| R

Projects:

- NBFC Stock Analysis (Fundamental + Technical)
- Industry analysis to forecast stock price for an automotive company
- Mutual Funds Portfolio Analysis using ESG lens

Some of our hiring companies:

Operations & Business Analytics

Supply Chain | Service Operations | Business Analytics

Students are trained to:

- ✔ Solve operational & process optimization problems
- ✔ Analyze data to support business decisions
- ✔ Work with large datasets & predictive models
- ✔ Improve efficiency, cost & service delivery
- ✔ Apply analytics to real business scenarios

Tools & Exposure:

Python | SQL | Tableau | Power BI | Minitab | SAP ERP |AnyLogic | Oracle SCM

Projects:

- FMEA analysis to make Supply chain robust for a retail house
- Climate Change & Decarbonization Research (SIP)
- Data-driven Business Problem Solving (Analytics)

Some of our hiring companies:

HR & Org Leadership

Talent Acquisition | HR Generalist | Talent Management

Students are trained to:

- ✔ Manage end-to-end talent lifecycle
- ✔ Design performance management systems
- ✔ Support org development & change initiatives
- ✔ Use analytics in HR decision-making
- ✔ Handle engagement & culture initiatives

Tools & Exposure:

Power BI | Workday | SuccessFactors | GreytHR | Peoplebox

Projects:

- Comp & Ben benchmarking for a mid sized tech company
- Identify probable causes of attrition in a logistics company and approaches to arrest it

Some of our hiring companies:

Finance FM (Financial Mgmt)

Investment Banking | Risk Mgmt | Wealth Mgmt | Fin. Analytics

Students are trained to:

- ✔ Financial analysis, valuation & modelling
- ✔ Analyze investment opportunities & risk
- ✔ Capital markets & banking operations
- ✔ Strategic financial decision-making
- ✔ Apply analytics to financial data

Tools & Exposure:

Python | Tableau | Power BI | TradingView | SQL | R | Bloomberg Terminal | Datarails

Projects:

- Corporate Capital Structure Optimization & Credit Risk Assessment
- Alternative Investment Strategy: Analyzing REITs (Real Estate Investment Trusts) in an Inflationary Environment

Some of our hiring companies:

FIIB Cohort Snapshot

92+	CAT/XAT Percentile
19%	STEM Backgrounds
30%	Prior Work Experience
42.9%	Women in Cohort

➔ **Competitive admissions: CAT / XAT / GMAT / CMAT / MAT**

➔ **Students from: SRCC Delhi, JMC Delhi, Kirori Mal Delhi, NITs, VIT, Christ University, IIIT Bhopal, Bennett University, Amity University, UPES Dehradun, TISS**

Meet FIIB MBA Talent - 2026

Developed through a structured journey of rigor, exposure, application, and career alignment



Mridul Arora
Operations & SCM

UG College: IHM, Shimla

Stream: B.Sc.

CIP Company Jeena

Placed Status: To be placed

- Prior experience at *Haldirams* & *KFC* (SAP inventory)
- Interned at *Jeena & Company* (export operations)
- Organized FIIB's national flagship event, *Meraki*

PGDM – Operations

View Full Portfolio → | View CV →



Srishti Aggarwal
Financial Modeling

UG College: Kiet, Gaziabad

Stream: B.Pharma

CIP Company TBBM

Placed Status: AML RIGHTSOURCE

- B.Pharma graduate who pivoted to finance during MBA
- Completed two high-involvement internships at *Sun Pharma* and *Kalyan Jewellers*
- Targeting roles in investment banking and equity research

PGDM – Financial Management

View Full Portfolio → | View CV →



Nandini Sharma
Finance & Equity Research

UG College: Gautam Buddha University

Stream: B.Com FINANCE VEDA

CIP Company

Placed Status: Manipal Fintech

- Prepared DCF models on *American Airlines* and *Whirlpool India* at her internship
- Writes on macro markets—read and engaged with by CFA charterholders

PGDM – Financial Management

View Full Portfolio → | View CV →



Mansi Kaushik
Marketing

UG College: Maharishi Markendeshwar

Stream: B.Sc.

CIP Company udaan

Placed Status: UNEECOPS

- Addressed the *United Nations* before completing her MBA
- PRME Regional Leader – South & Central Asia
- Featured in *ANI News* and *The Tribune*

PGDM – General Management

View Full Portfolio → | View CV →



Shubham Bagchi
Sales & BD

UG College: Amity University, Kolkata

Stream: BA

CIP Company casita

Placed Status: Chat360

- 4 years' experience building revenue pipelines at *WBIDC* & *Graphite India* pre-MBA
- Student Council President at FIIB
- Stood out at CIP for a reactivated-lead strategy driving 15% of team bookings

PGDM – Marketing

View Full Portfolio → | View CV →



Ishan Sharma
Marketing

UG College: TIPS, GGSIPU University, Delhi

Stream: B.Tech

CIP Company SheelaFoam

Placed Status: CATKing

- Led 150+ member marketing club and managed cross-functional teams, showcasing strong leadership and execution
- Built B2B growth strategies at *Sheela Foam*, identifying new market opportunities across industries

PGDM – Marketing

View CV →

Typical FIIB Student Journey:

03 Corporate Mentors across the program	**100+** Live Industry Projects	**27+** Weeks Corporate Immersion	**600+** Industry Interactions each year	**40+** Certifications completed
100+ Competitions participated annually	**08+** Student clubs and initiatives	**100+** Industry speakers interact yearly	**23+** Scopus-indexed student publications	

Alumni Career Outcomes

Senior professionals across industries who lead, influence, and continue to engage with FIIB

Founders/Strategic Roles

- Shahnaaz Bakshi — Vistara
- Jasmeet Kaur — Jasmey Homes
- Prasad Vanga — Anthill Ventures
- Yogendra Goyal — WNS
- Ravi Virwani — Capital India (Rediscover Business)
- Sanjay Kalirona — Gizmore (New Age Sound)

Consulting

- Siddhartha Priyadarshi — Deloitte.
- Vandana Gupta — KPMG
- Sonali Jain — McKinsey & Company
- Neha Malik — BCG
- Sakshi Gupta — Bain & Company
- Swetpriya Sinha — accenture

BFSI

- Himanshu Purohit — SVB Silicon Valley Bank
- Shubhankar Bose — HDFC Bank (We understand your world)
- Manoj Agrawal — ICICI Bank
- Sharmistha Choudhury — Reliance General Insurance
- Shamit Tiwari — Reliance Nippon Life Insurance
- Rajesh Devasia — Deutsche Bank

Tech and E-Commerce

- Tanya Ratra — IBM
- Sonali Sharma — Google
- Anuj Kaura — amazon
- Patralekha Mohanty — ORACLE
- Ankur Jain — SAP
- Somnath Chakraborty — Capgemini

FMCG & Consumer Goods

- Darpan Khurana — Coca-Cola
- Amit Kumar — SAMSUNG
- Tarshant Jain — PEPSICO
- Raman Nagpal — Godrej
- Shailendra Gupta — Reliance Retail
- Satabdee Borah — THE BODY SHOP

Early Career Progression

Our graduates contribute early, and rise fast on the strength of that impact









Alumni Network

3800+	alumni across industries.
150+	alumni working at Fortune 500 companies
10+	Active Country Chapters
100+	Active Mentors

Executive Fellow Programme in Management (EFPM)

A doctoral program designed for experienced professionals to turn practice into powerful, research-backed insight.

What Makes FIIB's EFPM Distinct

- **Built for Practitioner-Scholars -** Designed for senior professionals who want to convert real-world experience into structured, publishable insight
- **Research That Solves Real Business Problems -** Every thesis is anchored in live organizational challenges
- **Flexible, Executive-Compatible Design -** Modular residencies + guided research allow you to pursue a doctorate without stepping away from leadership roles
- **Faculty + Industry Co-Guidance -** Academic rigor meets practitioner relevance through dual mentorship
- **Global Academic Standards (AACSB-Aligned) -** Structured research training, methodological depth, and publication orientation at par with leading international programs
- **Interdisciplinary by Design -** Encourages work at the intersection of business, technology, policy, and society
- **From Insight to Influence -** Outcomes include not just a doctoral degree, but publications, thought leadership, and boardroom credibility
- **Cohort of Senior, High-Caliber Professionals -** Peer learning with CXOs, founders, and domain experts enriches both research and perspective

Our EFPM scholars represent leadership talent from leading organizations

SAMSUNG · McKinsey & Company · HSBC · ADB · TATA · LexisNexis · TATA Business Excellence Group · TCS TATA Consultancy Services · FedEx · Motherson · Shiv Nadar University · Ashoka University · Calcutta Business School · emerald PUBLISHING



Dr. Sonjoi Kumar
EFPM Scholar, FIIB

Dr Kumar completed his Doctorate in *Enterprise Risk Management* and is currently a risk management consultant. He brings over 30 years of experience in the Indian insurance sector, with expertise in risk management, actuarial science, finance, and corporate governance. He has worked with *Reliance, Aviva India, Canara Bank, HSBC OBC Life,* and *Towers Watson* in senior roles. He is also an IRM India Ambassador, journal reviewer, author, and an EDAMBA best thesis award winner.



Dr. Sorabh Bajaj
Assistant Professor
General Management,
FIIB & Flame University

Dr Bajaj completed his Doctorate in *Learning Technologies and Pedagogy*. He works at the intersection of technology and education, and is currently a consultant in this space. He is associated with *FLAME University* Pune as Director, Center for Digital Learning, and has worked with the *Ministry of Education*. His courses on *Structured Thinking and Problem Solving* and *AI for Daily Productivity* are live on the *SWAYAM* platform. He has also worked with *Coursera* as a Skill Transformation Consultant for APAC.

Executive Education for Emerging Leadership

Building Leadership Capability in a Technology-Driven World

- AI for Business Leadership
- Product Management
- Digital Transformation
- Analytics-driven Decision-making

Program Design



Practitioner-Led Learning



Hybrid: Campus + Live Online



Applied Real-World Assignments

For Your High-Potential Talent Mid-career professionals preparing for technology-enabled leadership roles.

Upskill your leaders without pulling them out of the workforce.

Executive Program In AI Leadership

For mid-to-senior leaders who are ready to own their organisation's AI strategy — not delegate it.

Program DNA

AI ACUMEN — Confidence to evaluate & deploy → **STRATEGIC JUDGMENT** — Clarity to strategize & execute → **ETHICAL GROUNDING** — Conscience to govern & lead

Who Is This For?

5–15 years *of professional experience*

Mid-to-senior *managers, directors, functional heads*

Leading teams through change

Interview-only admission | 50-seat cohort | Clusters: BFSI, Tech, Healthcare, Manufacturing, Consumer, Consulting

Corporate nominations and cohort partnerships available

TODAY:
You're asked about AI strategy and you hesitate.

→

IN 9 MONTHS:
You walk into the boardroom with a transformation plan built on your own organisation

Your Journey

REWIRE	REIMAGINE	REDEFINE
Build Your AI Operating System	Design Your AI Playbook	Lead Transformation at Scale

What Makes This Different

No-code, no exceptions
Gen AI, Agentic AI, and product prototyping — all taught on no-code platforms. Technical background not required.

Industry CXOs Teach
Faculty are practitioners who deploy AI in their own organisations — not academics.

India + Global AI Governance
DPDPA, RBI, MeitY alongside EU AI Act. Both covered. Few programmes do either.

"The Human Layer"
We teach what AI amplifies — and what it cannot replace. Leadership, trust, and change management built in.

14 intensive studios
Working sessions where participants build, not just listen.

What's Included

450+ Hours of Applied Learning	**30+** CXO Faculty & Mentors	**4** Campus Immersions (~11 days, Delhi)
AI Power Pack ChatGPT, Claude, Gemini & more	**Lifetime** AI Resource Library Quarterly Updates	**Project Circles** Peer Cohorts by Industry Cluster

Faculty & Mentors Include CXOs From

Deloitte. · FEDERAL BANK · KPMG · wipro · Hindustan Unilever Limited · L'ORÉAL

The 3-Arc Program Architecture- with a Studio Delivery Model

Arc	Purpose	Transformation
ARC 1	REWIRE — Build Your AI Operating System	AI-curious → AI-literate leader who sees opportunity
ARC 2	REIMAGINE — Design Your AI Playbook	AI-literate → AI Champion who can design and govern
ARC 3	REDEFINE — Lead AI Transformation at Scale	AI Champion → Drive growth in your Org.

Program Director



Saurabh Mittal
Executive Coach
Ex-Fractal Analytics
Former Global Practice Head – Wipro Oxford MBA | IIT Del

From the institution that has built leaders for 30 years. FIIB — AACSB (Top 6% Globally) · NBA · AICTE · 2,000+ alumni in leadership roles.

First Cohort | 50 Seats | Interview-Only | 2026–27 | ₹10–12L (+GST) | *Your AI leadership journey starts with one conversation → fiib.edu.in/ai*

Why Companies Partner with FIIB

We match intentionally engineered talent with your strategic requirements.

Role-Ready Talent

Our students are trained through a **structured, industry-integrated system** combining real projects, mentoring, internships, and AI-enabled preparation, So they **deliver from Day 1**

AI- Enabled Workforce for Morden Roles

Every student is trained to work with AI tools across decision-making, analysis, and execution, so you hire talent that is faster, more analytical, and future-ready

Continuous Engagement, Not Just Placement Season

Engage with students across the year through mentoring, live projects, internships, and pre-placement interactions, so you can build a stronger talent pipeline and better hiring fit

Connect With Us

Anirudh Sharma: Anirudh.sharma@fiib.edu.in | +91 95600 15833

[#NeverStopLearning]

Fortune Institute of International Business (FIIB)

Plot No. 5, Rao Tula Ram Marg, Opposite Army R&R Hospital, Vasant Vihar, New Delhi, Delhi 110057
admissions@fiib.edu.in | +91 74283 44339 | www.fiib.edu.in | @fiibindia